



## Reston Runners Profit and Loss YTD Comparison January - December 2020

	<u>Jan - Dec 2020</u>	<u>Jan - Dec 2019</u>	<u>FY20 +/- FY19</u>
<b>Income</b>			
43400 Program Income			
43410 Youth in Motion			\$0.00
43411 Registration		\$6,521.37	-\$6,521.37
Total 43410 Youth in Motion	\$0.00	\$6,521.37	-\$6,521.37
43420 Womens Training Program		\$12,412.79	-\$12,412.79
43430 Interval Training Program	\$507.76	\$1,304.82	-\$797.06
43440 Marathon Training	\$1,124.20	\$1,204.50	-\$80.30
43450 Finish Line Services			
43451 Race Fees		\$3,970.50	-\$3,970.50
43452 Clock Rental		\$50.00	-\$50.00
Total 43450 Finish Line Services	\$0.00	\$4,020.50	-\$4,020.50
43480 10K Training Program	\$615.14	\$3,713.74	-\$3,098.60
43490 Seize the Day 5K		\$8,412.18	-\$8,412.18
43491 Donation		\$4,340.00	-\$4,340.00
Total 43490 Seize the Day 5K	\$0.00	\$12,752.18	-\$12,752.18
<b>Total 43400 Program Income</b>	<b>\$2,247.10</b>	<b>\$41,929.90</b>	<b>-\$39,682.80</b>
43500 Event Income			
43530 Runners Marathon			
43531 Dinner Receipts	\$85.00	\$420.00	-\$335.00
43533 Donations			\$0.00
43534 Other Revenue			\$0.00
43536 Registration	\$29,705.00	\$60,774.00	-\$31,069.00
43537 RRCF Donations	-\$2,041.00	\$38.80	-\$2,079.80
Merchandise Sales		\$244.86	-\$244.86
43538 Sponsorships	\$1,500.00	\$7,505.00	-\$6,005.00
Total 43530 Runners Marathon	<b>\$29,249.00</b>	<b>\$68,982.66</b>	<b>-\$39,733.66</b>
<b>Total 43500 Event Income</b>	<b>\$29,249.00</b>	<b>\$68,982.66</b>	<b>-\$39,733.66</b>
43600 Membership Income			\$0.00
43640 Dues	\$8,794.56	\$9,664.31	-\$869.75
Total 43600 Membership Income	<b>\$8,794.56</b>	<b>\$9,664.31</b>	<b>-\$869.75</b>
45000 Investments			\$0.00
CD	\$69.13		\$69.13
Total 45000 Investments	\$69.13	\$0.00	<b>\$69.13</b>
46400 Other Types of Income			
Merchandise Sales			\$0.00

Total 46400 Other Types of Income	\$0.00	\$0.00	<b>\$0.00</b>
Fund	\$0.00	\$0.00	\$0.00
<b>Total Income</b>	<b>\$40,359.79</b>	<b>\$120,576.87</b>	<b>-\$80,217.08</b>
<b>Gross Profit</b>	<b>\$40,359.79</b>	<b>\$120,576.87</b>	<b>-\$80,217.08</b>

### Expenses

63400 Program Expenses			
63410 Youth In Motion			\$0.00
63411 Advertising/Promotional			\$0.00
63414 Bling		\$515.69	-\$515.69
63416 Party		\$1,141.52	-\$1,141.52
63417 Program Supplies		\$1,824.67	-\$1,824.67
63419 Track and Field Use		\$1,001.00	-\$1,001.00
Total 63410 Youth In Motion	\$0.00	\$4,482.88	-\$4,482.88
63420 Womens Training Program		\$1,326.19	-\$1,326.19
63421 Facilities		\$2,148.00	-\$2,148.00
63422 Shirts		\$6,393.39	-\$6,393.39
Program	\$0.00	\$9,867.58	-\$9,867.58
63430 Interval Training Program	\$446.00	\$1,200.46	-\$754.46
63440 Marathon Training	\$767.16		\$767.16
63450 Finish Line Services		\$524.40	-\$524.40
63451 Equipment		\$945.00	-\$945.00
63452 FLS Breakfast		\$596.72	-\$596.72
Total 63450 Finish Line Services	\$0.00	\$2,066.12	-\$2,066.12
63481 10K Training Program	\$566.69	\$1,072.45	-\$505.76
63490 Seize The Day 5K Expenses		\$3,078.88	-\$3,078.88
63491 Bling		\$6,515.17	-\$6,515.17
Expenses	\$0.00	\$9,594.05	-\$9,594.05
<b>Total 63400 Program Expenses</b>	<b>\$1,779.85</b>	<b>\$28,283.54</b>	<b>-\$26,503.69</b>
63500 Event Expense			
63565 Runners Marathon			
Admin Expenses		\$353.27	-\$353.27
Advertising/Promotional		\$804.25	-\$804.25
Awards	\$1,810.67	\$1,935.49	-\$124.82
Bibs			\$0.00
Bling	\$8,400.50	\$3,100.00	\$5,300.50
Charitable Contributions to RRCF		\$7,000.00	-\$7,000.00
Course Expenses	\$321.05	\$1,237.22	-\$916.17
Equipment			\$0.00
Facilities		\$7,933.60	-\$7,933.60
Food (post race)		\$3,159.92	-\$3,159.92
Medals	\$5,699.50	\$5,752.00	-\$52.50
Meeting Expenses		\$738.75	-\$738.75
Misc supplies	\$21.55	\$58.87	-\$37.32
Miscellaneous Expenses		\$330.31	-\$330.31
Pasta Dinner		\$1,932.87	-\$1,932.87

Photography		\$848.00	-\$848.00
Police Support		\$8,956.44	-\$8,956.44
Porta-Potties		\$1,495.25	-\$1,495.25
Printing&Postage	\$140.00	\$783.10	-\$643.10
Promotion			\$0.00
Shirts	\$13,424.00	\$14,395.70	-\$971.70
Signs		\$76.39	-\$76.39
Timing Services	\$750.00	\$4,590.75	-\$3,840.75
Towing		\$128.80	-\$128.80
Volunteer Expenses	\$901.44	\$1,597.31	-\$695.87
Water Stations	\$461.19	\$208.76	\$252.43
Website		\$288.00	-\$288.00
<b>Total 63565 Runners Marathon</b>		<b>\$31,929.90</b>	<b>\$67,705.05</b>
<b>Total 63500 Event Expense</b>		<b>\$31,929.90</b>	<b>\$67,705.05</b>
			<b>-\$35,775.15</b>
			<b>-\$35,775.15</b>
63600 Membership Expenses			\$0.00
63610 Prediction Run	\$192.88	\$184.52	\$8.36
63620 Annual Meeting	\$5,037.50	\$3,446.53	\$1,590.97
63630 Summer Members Party	\$30.00	\$2,389.51	-\$2,359.51
63640 Pool Party		\$371.03	-\$371.03
63650 Thanksgiving Day Race		\$390.37	-\$390.37
63675 Misc Events	\$229.48	\$134.51	\$94.97
63680 Winter Holiday Party		\$801.91	-\$801.91
63690 Airport Run		\$400.00	-\$400.00
63695 Volunteer Breakfast		\$107.30	-\$107.30
<b>Total 63600 Membership Expenses</b>	<b>\$5,489.86</b>	<b>\$8,225.68</b>	<b>-\$2,735.82</b>
64400 Community Outreach		\$250.00	-\$250.00
64410 Donations			\$0.00
<b>Total 64400 Community Outreach</b>	<b>\$0.00</b>	<b>\$250.00</b>	<b>-\$250.00</b>
65000 Operations			
65005 Website	\$836.73	\$1,081.46	-\$244.73
65010 Accounting	\$375.00	\$393.03	-\$18.03
65011 Insurance	\$1,639.13	\$2,437.25	-\$798.12
65012 Bank Charges			\$0.00
65016 Meeting Refreshments			\$0.00
65017 Miscellaneous		\$21.18	-\$21.18
65020 Postage, Mailing Service	\$239.45	\$221.76	\$17.69
65035 Rent - Storage Facility	\$5,990.59	\$5,456.00	\$534.59
Telecommunications			\$0.00
65055 Travel			\$0.00
65060 Water/Cups/Gatorade	\$207.40	\$682.36	-\$474.96
65565 Advertising	\$1,697.88	\$1,230.00	\$467.88
<b>Total 65000 Operations</b>	<b>\$10,986.18</b>	<b>\$11,523.04</b>	<b>-\$536.86</b>
<b>Total Expenses</b>	<b>\$50,185.79</b>	<b>\$115,987.31</b>	<b>-\$65,801.52</b>
<b>Net Operating Income</b>	<b>-\$9,826.00</b>	<b>\$4,589.56</b>	<b>-\$14,415.56</b>
Other Expenses			
Reconciliation Discrepancies			\$0.00

Total Other Expenses		<u>\$0.00</u>	<u>\$0.00</u>
<b>Net Other Income</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>
<b>Net Income</b>	<b>-\$9,826.00</b>	<b>\$4,589.56</b>	<b>-\$14,415.56</b>

<b>Recap: Total Income</b>	<b>\$40,359.79</b>	<b>\$120,576.87</b>	<b>-\$80,217.08</b>
<b>Recap: Total Expenses</b>	<b>\$50,185.79</b>	<b>\$115,987.31</b>	<b>-\$65,801.52</b>
<b>Recap: Net Income</b>	<b>-\$9,826.00</b>	<b>\$4,589.56</b>	<b>-\$14,415.56</b>



**Reston Runners**  
**Balance Sheet**  
 As of December 31, 2020

	<u>Dec 31, 2020</u>	<u>Dec 31, 2019</u>	<u>Dec 31, 2020 +/-</u> <u>Dec 31, 2019</u>
<u>Assets</u>			
Reston Runners Bank Account	9,754.03	11,880.96	-2,126.93
Reston Runners Marathon Bank Account	39,038.96	41,719.86	-2,680.90
Reston Runners Marathon - Cash on Hand	20.00	20.00	0.00
Certificate of Deposit 1	5,018.16	5,018.16	0.00
Certificate of Deposit 2		5,018.17	-5,018.17
Total Assets	<u>53,831.15</u>	<u>63,657.15</u>	<u>-9,826.00</u>
<u>Liabilities &amp; Equity</u>			
Retained Earnings	63,657.15	59,067.59	4,589.56
Net Income	-9,826.00	4,589.56	-14,415.56
Total Liabilities & Equity	<u>53,831.15</u>	<u>63,657.15</u>	<u>-9,826.00</u>



## Reston Runners Profit and Loss

January - December 2020 vs. Prior Years

	<u>Jan - Dec 2020</u>	<u>Jan - Dec 2019</u>	<u>Dollar change CY2020 +/- CY2019</u>	<u>% change CY2020 +/- CY2019</u>
<b>Program Summary</b>				
Youth in Motion				
Income		\$ 6,521.37	\$ (6,521.37)	-100%
Expenses		\$ 4,482.88	\$ (4,482.88)	-100%
Total Youth in Motion	<b>\$ -</b>	<b>\$ 2,038.49</b>	<b>\$ (2,038.49)</b>	<b>-100%</b>
Womens Training Program				
Income		\$ 12,412.79	\$ (12,412.79)	-100%
Expenses		\$ 9,867.58	\$ (9,867.58)	-100%
Total Womens Training Program	<b>\$ -</b>	<b>\$ 2,545.21</b>	<b>\$ (2,545.21)</b>	<b>-100%</b>
Seize the Day 5k				
Income		\$ 12,752.18	\$ (12,752.18)	-100%
Expenses		\$ 9,594.05	\$ (9,594.05)	-100%
Total Seize the Day	<b>\$ -</b>	<b>\$ 3,158.13</b>	<b>\$ (3,158.13)</b>	<b>-100%</b>
Interval Training Program				
Income	\$ 507.76	\$ 1,304.82	\$ (797.06)	-61%
Expenses	\$ 446.00	\$ 1,200.46	\$ (754.46)	-63%
Total Interval Program	<b>\$ 61.76</b>	<b>\$ 104.36</b>	<b>\$ (42.60)</b>	<b>-41%</b>
Finish Line Services				
Income		\$ 4,020.50	\$ (4,020.50)	-100%
Expenses		\$ 2,066.12	\$ (2,066.12)	-100%
Total Finish Line Services	<b>\$ -</b>	<b>\$ 1,954.38</b>	<b>\$ (1,954.38)</b>	<b>-100%</b>
Marathon Training				
Income	\$ 1,124.20	\$ 1,204.50	\$ (80.30)	-7%
Expenses	\$ 767.16	\$ -	\$ 767.16	
Total Finish Line Services	<b>\$ 357.04</b>	<b>\$ 1,204.50</b>	<b>\$ (847.46)</b>	<b>-70%</b>
10k Program				
Income	\$ 615.14	\$ 3,713.74	\$ (3,098.60)	-83%
Expenses	\$ 566.69	\$ 1,072.45	\$ (505.76)	-47%
Total 10K Program	<b>\$ 48.45</b>	<b>\$ 2,641.29</b>	<b>\$ (2,592.84)</b>	<b>-98%</b>
All Program				
Income	\$ 2,247.10	\$ 41,929.90	\$ (39,682.80)	-95%
Expenses	\$ 1,779.85	\$ 28,283.54	\$ (26,503.69)	-94%
Total All Program	<b>\$ 467.25</b>	<b>\$ 13,646.36</b>	<b>\$ (13,179.11)</b>	<b>-97%</b>

Runners Marathon				
Income	\$ 29,249.00	\$ 68,982.66	\$ (39,733.66)	-58%
Expenses	\$ 31,929.90	\$ 67,705.05	\$ (35,775.15)	-53%
Total RMR Program	<b>\$ (2,680.90)</b>	<b>\$ 1,277.61</b>	<b>\$ (3,958.51)</b>	<b>-310%</b>
Membership Income	\$ 8,794.56	\$ 9,664.31	\$ (869.75)	-9%
Merchandise Sales		\$ -	\$ -	
Total Membership Income	<b>\$ 8,794.56</b>	<b>\$ 9,664.31</b>	<b>\$ (869.75)</b>	<b>-9%</b>
Membership Expenses				
Prediction Run	\$ 192.88	\$ 184.52	\$ 8.36	5%
Annual Meeting	\$ 5,037.50	\$ 3,446.53	\$ 1,590.97	46%
Summer Members Party	\$ 30.00	\$ 2,389.51	\$ (2,359.51)	-99%
Pool Party		\$ 371.03	\$ (371.03)	-100%
Thanksgiving Day Race		\$ 390.37	\$ (390.37)	-100%
Misc Events		\$ 134.51	\$ (134.51)	-100%
Winter Holiday Party		\$ 801.91	\$ (801.91)	-100%
Airport Run		\$ 400.00	\$ (400.00)	-100%
Volunteer Breakfast		\$ 107.30	\$ (107.30)	-100%
Community Outreach	\$ 229.48	\$ 250.00	\$ (20.52)	-8%
Total Membership Expense	<b>\$ 5,489.86</b>	<b>\$ 8,475.68</b>	<b>\$ (2,985.82)</b>	<b>-35%</b>
Operations				
Websites	\$ 836.73	\$ 1,081.46	\$ (244.73)	-23%
Accounting	\$ 375.00	\$ 393.03	\$ (18.03)	-5%
Insurance	\$ 1,639.13	\$ 2,437.25	\$ (798.12)	-33%
Bank Charges		\$ -	\$ -	
Meeting Refreshments		\$ -	\$ -	
Miscellaneous		\$ 21.18	\$ (21.18)	-100%
Postage, Mailing Service	\$ 239.45	\$ 221.76	\$ 17.69	8%
Rent - Storage Facility	\$ 5,990.59	\$ 5,456.00	\$ 534.59	10%
Telephone, Telecommunications		\$ -	\$ -	
Travel		\$ -	\$ -	
Water/Cups/Gatorade	\$ 207.40	\$ 682.36	\$ (474.96)	-70%
Advertising	\$ 1,697.88	\$ 1,230.00	\$ 467.88	38%
Total Operations Expenses	<b>\$ 10,986.18</b>	<b>\$ 11,523.04</b>	<b>\$ (536.86)</b>	<b>-5%</b>
Total Membership & Operation Expenses	<b>\$ 16,476.04</b>	<b>\$ 19,998.72</b>	<b>\$ (3,522.68)</b>	<b>-18%</b>
Other Income Expenses				
Interest on CD	\$ 69.13		\$ 69.13	
Reconciliation Discrepancies	\$ -		\$ -	
Total Other Income / Loss	<b>\$ 69.13</b>	<b>\$ -</b>	<b>\$ 69.13</b>	
<b>Total Net Income / Loss</b>	<b>\$ (9,826.00)</b>	<b>\$ 4,589.56</b>	<b>\$ (14,415.56)</b>	<b>-314%</b>

#### Summary by Major Category

Program income (less STD 5k)	\$2,247.10	\$29,177.72	-\$26,930.62	-92%
Event Income RMR plus STD5k	\$29,249.00	\$81,734.84	-\$52,485.84	-64%
Membership income	\$8,794.56	\$9,664.31	-\$869.75	-9%

All other income	\$69.13	\$0.00	\$69.13	
<b>Total income</b>	<b>\$40,359.79</b>	<b>\$120,576.87</b>	<b>-\$80,217.08</b>	<b>-67%</b>
Program expenses (less STD 5k)	\$1,779.85	\$18,689.49	-\$16,909.64	-90%
Event Expense RMR plus STD5k	\$31,929.90	\$70,299.10	-\$38,369.20	-55%
RMR donation to RRCF	\$0.00	\$7,000.00	-\$7,000.00	-100%
Membership/Social expenses	\$5,489.86	\$8,475.68	-\$2,985.82	-35%
Operating/fixed expenses	\$10,986.18	\$11,523.04	-\$536.86	-5%
Any other expenses			\$0.00	
<b>Total Expenses</b>	<b>\$50,185.79</b>	<b>\$115,987.31</b>	<b>-\$65,801.52</b>	<b>-57%</b>
<b>Net income</b>	<b>-\$9,826.00</b>	<b>\$4,589.56</b>	<b>-\$14,415.56</b>	<b>-314%</b>

**Memo Entries: Net Income for Club Programs and Events**

Seize the Day 5k Net Income	\$	-	\$ 3,158.13	-\$3,158.13	-100%
RMR Net income less RRCF contribution	\$	(2,680.90)	\$ 8,277.61	-\$10,958.51	-132%
Programs Net Income exluding STD 5k		\$467.25	\$10,488.23	-\$10,020.98	-96%